June, 2011 **NEWSLETTER** *info@skaneateles.com* 315-685-0552

SUMMER KICK-OFF at MIRBEAU

The Chamber's June Membership Meeting will be held at Mirbeau on June 9th Get together with your Chamber colleagues to kick off the summer with a wine tasting party on the deck at Mirbeau. Here are all the details:

- Time: 5 – 7pm
- Location: Mirbeau – Monet Deck
- Food: French picnic – Cheeses, meats, breads, etc.
- Wine: Working with a few local wineries. Wine will be included in the ticket price
- Price: $20. Payable at the door, cash or check payable to Mirbeau
- Limited capacity: 70 people – register early by calling the Skaneateles Chamber at 685-0552 or e-mail: csearing@skaneateles.com. (No-shows will be charged) RSVP no later than June 7th.
- A Short Program: Education on the wine, and winery. Also an update on all the summer events, including a brief overview on the new Musical Theatre Festival. Mostly just fun and networking!

Next monthly meeting will be on Thursday, September 15th for a Financial Services Report Card! Mark your calendars.

UPCOMING CHAMBER EVENTS

June 1 – Boat Show Meeting, Sherwood Inn, 8:30 am
June 1 –Golf Committee Wrap-up Meeting, Skan Country Club, 1 pm.
June 3– Citizen of the Year Committee Meeting, Johnny Angels, 11:30 am.
June 3 – First Friday in Skaneateles, 6-9 pm.
June 7 – Sign Committee, Chamber Office, 4 pm.
June 9 – Professional Service Committee, at Mirbeau., 4 pm.
June 9 – Monthly Meeting, Mirbeau 5-7 pm.
June 13 – Membership Council, Chamber office, 11 am – ALL ARE WELCOME!
June 15 – Professional Services Committee Event, Skan Country Club, 5-7:30 pm.
June 21 – Chamber Board Meeting, Sherwood Inn, 8:30 am
June 21 – Business After Hours at Beak n Skiff, 5-7 pm.
July 21-23 – Merchants' Curbstone Festival
July 29-31 – Antique and Classic Boat Show Weekend

2011 Board of Directors

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Term Ends 2012
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Dock Day June 11th
Sponsored by: Erie Materials

Mission Statement

Skaneateles is a uniquely charming place to live, work, and grow. The Skaneateles Area Chamber of Commerce; comprised of 400 businesses and individuals, works to promote the prosperity of its members, cultivate growth and economic development, and preserve the quality of life for the entire community.

Skaneateles Chamber Welcomes New Members

Downtown Deli offers Custom Catering for All Occasions: Giant Sandwiches, Giant Subs, Office Parties, Weddings, Showers, Clambakes, Luncheons, Gift Certificates. The Downtown Deli was established in 1989 and has been serving giant New York style deli sandwiches, subs, bagels, soups and salads to over 100,000 happy people in the beautiful New York Finger Lakes region. An original New York Deli Sandwich Shop, Downtown Deli prides itself on offering authentic New York style, overstuffed Deli mouthful -- Fast and Affordable! Downtown Deli is located at 217 Grant Avenue in Auburn and is owned by Michael and Dustin Orofino. info@downtowndelis.com 315-252-2600.

Excavation Plus is locally owned by John Dudden and Mike Murphy specializing in excavation, Septic system installation, and delivery of topsoil, stone and gravel. Call today for your excavation needs at 315-685-8640.

Rebound Sports and Orthopedic Physical Therapy's goals are to provide the best quality physical therapy care in Central New York, in a friendly caring environment. The founder, April Tucker, grew up in Skaneateles and observed that the rehab service available in western Onondaga County were limited. To better serve her community she opened Rebound Sports and Orthopedics on February 8, 2005 in Marcellus. Rebound offers a wide variety of orthopedic services for all ages. Patients can be seen by referral from an MD or self referral (direct access). Rebound Physical Therapy is located at 37 South Street in Marcellus, NY 13108. Hours are: MW: 7 am – 7 pm; TTH: 8 am-8 pm and Friday 7 am – 6 pm. Call 315-673-1007, or FAX 315-673-2008; or e-mail reboundptapril@centralny.twcbc.com. www.reboundpt.webs.com.

Skaneateles Country Club - Founded in 1915, Skaneateles Country Club (SCC) is a private, family-oriented country club with amenities for all ages. SCC is nestled on the shores of beautiful Skaneateles Lake in the heart of Central New York's renowned Finger Lakes. The Club offers a premiere 18 hole golf course, including a newly expanded practice range, practice putting and chipping greens, a full service pro-shop, private and group instruction, and tournament services, as well as an excellent junior golfing program. Newly adding tennis courts are available for the tennis enthusiast, a sailing club, launching and hoist facilities, 80 boat slips, and 100 moorings, and 2000 feet of level lakefront are all for the boater, swimmer and sailor's delight. The clubhouse at SCC is a beautiful modern facility that offers all the amenities of a top caliber club. Some of these amenities include gourmet dining, a spacious bar, outdoor patios, banquet and wedding facilities for up to 250 people, and numerous member oriented special events. The Skaneateles Country Club is located at 3344 West Lake Road in Skaneateles. For Membership Information please contact Jim Fields, General Manager at jimfields@skaneatelescc.com or call the Club at 315-685-5759.

The Irish Store – Roy Floyd, is the owner of the The Irish Store….Skaneateles' newest retail establishment. The Irish Store offers gift of beauty and elegance straight from Ireland. Stop in and see all the great Irish gifts – maybe you can find one for Father's Day! The Irish Store is located at 5 Jordan Street, Skaneateles, or on the web at www.theirishstore.us. Stop in and today and welcome Roy to the Skaneateles business community. 685-6230.

BUSINESS AFTER HOURS

Call the Chamber at 685-0552, or e-mail csearing@skaneateles.com to make a reservation!

Network, socialize, win door prizes!

Business After Hours

June 21, 2011 5-7 pm

Hosted by:

Beak n Skiff

Come celebrate the 100th Anniversary of Beak n Skiff with appetizers, vodka and apple wine tasting and more. Come to the distillery by taking Route 20 east. The Distillery is a left hand turn off of Route 20 if you are coming from Skaneateles.

Door prizes welcome! Just bring a door prize with you. It is a great way to get recognition for your business.

UPCOMING 2011 AFTER HOURS:

September, 2011 – Skaneateles Historical Society/The Creamery (tentative)
October, 2011 – Bob Eggleston, Architect – new office on Route 20 east of Skaneateles "The Trolley Building"
November 22, 2011 – Dickens Kick-off Party

Please consider hosting an after hours in 2012 at your business. Or consider joining together with another business to host a joint business after hours. Twice the fun and half the work! Showcase your workplace, network with other Chamber members, and provide an informal atmosphere for Chamber members to get together!

SKANEATELES HISTORICAL SOCIETY FEATURES ANTIQUE BOATING

On Tuesday, June 28, the Skaneateles Historical Society's monthly program will feature Dick Sherwood of Webster, NY who will make a Power Point presentation covering the Antique and Classic Boat Society (ACBS) and the elegant world of wooden boats. Photos from the Skaneateles Antique and Classic Boat Show and the ACBS International Boat Show are also included.

ACBS is an international organization dedicated to the preservation, restoration and enjoyment of our wooden boat heritage, and presentations such as this are aimed at broadening interest and participation in vintage boating, especially among younger would-be boaters.

Dick is a past president of ACBS and currently serves on the Board of Directors of the Society. He is also past president of the Society's Finger Lakes Chapter (the group which, in cooperation with the Skaneateles Area Chamber of Commerce, organizes the Skaneateles Boat Show each July) and serves on that chapter's Board of Directors.

Please join us at the Museum at the Creamery, 28 Hannum Street, for a brief annual meeting followed by Dick's presentation.

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CHAMBER MEMBER SPOTLIGHT

The Chamber Member Spotlight is a monthly feature of this newsletter. If you would like to be featured in the Chamber Member Spotlight please e-mail an article about your business to: sdove@skaneateles.com. Articles are featured on a first-come, first-served basis. Businesses may not submit an article more than once every two years.

WATCH FOR SKANEATELES MASSAGE THERAPY IN THE JULY CHAMBER SPOTLIGHT!

Women Connecting in Business

First Wednesday of the month PITCH (Monthly roundtable gatherings for women)
Wednesday, June 1 Monthly PITCH meeting. Paying It Forward Mentoring, Community & Education: Why it is important to take the leap. Custom Business Services Training Center, 360 Grant Ave. Networking 5:15 – 5:45 and Discussion 5:45 – 6:45. $10.00 per person.
Registration required. Please call (315) 258-8780

Tuesday, June 7 WOMEN'S EVENT: The Four G's of Federal Government Contracting produced by Women TIES and Women's Business Center of NYS Women TIES and the Women's Business Center of NYS are proud to present a joint workshop for women entrepreneurs to educate them on the 4 G's of Federal Government Contracting including: how to get started, how to get registered, how to get connected, and how to get contracts. Roxanne Mutchler, Government Contracting Coordinator, NYSSBDC Procurement Assistance Center and Mohawk Valley Small Business Development Center, will be the guest speaker. Continental breakfast will be available at Onondaga Community College from 8:30 a.m. - 9:00 a.m. The educational presentation runs from 9 a.m. - 12:30 p.m. A luncheon buffet and more networking with the supporting organizations and other women entrepreneurs occurs from 12:30 p.m. - 2 p.m. Attendees are encouraged to bring promotional and marketing materials to exchange with other women entrepreneurs. A sales contact list of attendees will also be given to registrants. Register at www.womenties.com.

NEW YORK FBC FAMILY BUSINESS CENTER

Education Day: Growth Through Education for the Whole Family
Conference Designed for Ages 10 & Up for family owned businesses!

Monday, June 27, 2011 • 8:30 a.m.
The Lodge at Welch Allyn, 4355 State Street Road, Skaneateles

For more information, visit www.nyfbc.org or contact Donna Herlihy at 315-579-2871

Register Now!
The first 50 registrants will be entered in a drawing to win an iPad!

A Skaneateles Speaker Series Event

from the Professional Services Committee

of the Skaneateles Area Chamber of Commerce

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Social Media – Beyond the Hype

Presented by Robert Thompson, PhD
a nationally known and widely quoted pop-culture expert and Director of the Bleier Center for Television and Popular Culture, Newhouse School, Syracuse University

Open to Chamber members and non-members.
Please invite your customers and prospects
for an entertaining evening with friends and colleagues.

Door prizes! FREE drink coupon!

When	**Wednesday, June 15, 5 to 7:30 pm**
Where	**Skaneateles Country Club** 3344 West Lake Road, Skaneateles, NY
Cost	**$15 Skaneateles Chamber Members** **$20 non-members** *Includes a great selection of tasty hors d'oeuvres and a FREE drink coupon – wine or beer with cash bar.*
RSVP	info@skaneateles.com by **Tuesday, June 7** Please include name, company and phone number.

Additional Sponsors

GroupM · Vincent McCabe · ADWORKS · WRVO · npr

Thank you Renewing Members

THANK YOU to the following Members who have renewed their membership with the Skaneateles Chamber for 2011. Your commitment to the Skaneateles Area Chamber of Commerce is what makes our Chamber a vital and active organization. **If you sent your dues in a long time ago, you were listed in the March, April or May Newsletter.** Thank you for your continued sponsorship. *Denotes New Members

Arabella	Aristocats & Dogs	Bed & Breakfast Wellington	
	Camillus Nails & Spa	Camilla's Embroidery	
Chang Jiang	Claire Affleck Training	Coburn Design	
Colonial Motel	Dave Pirro Ford	Gallery 54	
Gazella	Grammies Pantry	Green and Seifter Attorneys	
Inn Between Restaurant	Holy Trinity Church	Holiday Inn	
Joe' Shannon's Clean Carpets	*Justin Mayer Videography	Lakeside Holding Corp.	
Lakeside B&B	Lynn Law Firm		Ska
Mandana Inn	Merry-Go-Round Playhouse	Ryan Biggs Associates	
SECNY Credit Union	*Skaneateles Country Club	Skaneateles Spine & Sport	
Sign Guys	The Hanley Agency	State Farm Insurance	
Superior Interior	Tops Market		
White and White Antiques and Interiors	Wells Fargo Advisors	Welch Allyn	
Vincent McCabe			
PATRON MEMBERS:	Julie Sharpe	Kathleen Hanley	

First Friday has a new look! Come join the fun!

The merchants and artists of Skaneateles invite you to First Friday in Skaneateles on the First Friday of each month from May to December. June 3rd in the upcoming First Friday party.

Participants featuring artists include: Gallery 54, Imagine, Skaneateles Artisans, and Snake Oil Glassworks. Creekside Books and Coffee will Feature live music from 7:30-9:30 pm. Also supporting First Friday are: Joe's Pasta garage, The Rhubarb, The Country Ewe, and Mid-Lakes Navigation.

In coming First Fridays, we invite artists from the community to show their work at one of our supporting businesses. If you know of someone who would like to show their work, or display their art form, have them call the Chamber office at 685-0552 to make arrangements. The more the merrier!

Come out on June 3rd from 6-9 pm and experience First Friday in Skaneateles!

M2M MEMBER TO MEMBER DISCOUNTS M2M

Here's how it works:
Call the Chamber or e-mail if you would like to give a discount to your fellow Chamber Members and their employees. Be specific about the discount you are offering: Every month in this newsletter a list of all "member-to-member" discounts will be published. **In order to get the discount, the member/employee must produce a copy of the newsletter which lists your discount.**

MEMBER DISCOUNTS: "Another benefit of membership in the Chamber!"

- **Lootens Distributing** – receive wholesale price on items such as: car starters, DVD players and flat screen monitors, car stereos, and most 12 volt accessories, etc. For a complete list contact Lootens Distributing at 685-8816.
- **Cindy Griffith, Intuitive** - $5 off a Psychic Reading with Cindy Griffith Readings can include: Psychic Tarot Cards, Tarot Numerology, Spirit Guide Readings and Energetic Evaluations. Cindy offers her readings at her office in Skaneateles or over the phone. Discount cannot be combined with any other special. To schedule an appointment or for more information, call Cindy at 315-685-8395, email at Cindytarot@msn.com or visit her website at www.PsychicSupport.com
- **Ice Hot Concepts -** We are pleased to offer the following discount to chamber members and their employees: 10% OFF Merchandise (includes Skates, Skating Apparel, Equipment, Accessories, and Gift Items). (excludes used skates, consignment items, skate sharpening, and lesson fees).315-685-1678 visit www.icehotconcepts.com robyn@icehotconcepts.net
- **Joe Shannon's Clean Carpet** – offers a 10% discount on any carpet or upholstery cleaning. Gift certificates available. Call 315-523-0939 for a free estimate.
- **The UPS Store,** 27 Fennell St., Skan – $ .03 B/W Copies 8.5x11, s/s, white, 20 lb paper, minimum 100 copies. $ .19 Color Copies 8.5x11, s/s, white, 28 lb paper, minimum 100 copies. 315-685-0155
- **Essential Health Solutions -** FREE gift for Chamber Members. Simply visit http://www.looklivefeelbetter.com/specials.html. 315-246-1638.
- **Imagine/Imagine That,** 38 E. Genesee St, Skan – 10% off on any regularly priced merchandise. 315-685-6263.
- **The Country Ewe,** 18 E. Genesee St., Skan - 10% off on any regularly priced merchandise. 315-685-9580.
- **Skaneateles Antique Center** - 10% off on any regularly priced merchandise. 315-685-0752.
- **Camillus Kayak Shop** - 10% off all Thule Car Rack Systems, 10% off all paddles in stock, $50 off any Tahe Marine kayak in stock, and 20% off all PFD's in stock.
- **Vernak Farms Country Store, Borodino–** 10% off all gift baskets and deli trays. 315-673-9327.
- **Creekside Books and Coffee, 35 Fennell St., Skan** 15% off all merchandise in the bookstore only.
- **The Dealer Auto Sales,** 816 W. Genesee St., Skan – Full Auto & Truck Service. 10% service and repair courtesy discount. Clean, Quality, Southern Cars. $100.00 off any auto or truck purchase. (Discount not valid on sale items) Over 28 years experience. 685-3921. 816 W. Genesee St., Skaneateles.
- **Inn at the Finger Lakes** – 15% off any room, any time. Free Breakfast Buffet (6-10 am) and Finger Lakes Wine & Beer Reception (5-7 pm). Ask for **Member to Member** and/or **Family & Friends** discount. Reservations: 253-5000. Address: 12 Seminary Ave, Auburn.
- **Clear Lakes Animal Wellness,** 1661 E. Genesee St., Skan – 10% off on your pets wellness exam. Call 685-2188 for an appointment. Mention the discount.
- **ECHO off the lake,** One Studio Place (behind Doug's) 10% off your purchase. (315) 685-9465
- **Lockwood Lavender Farm**, 1682 West Lake Road, Skan - $5.00 off purchase of $25 or more. Coupon expires 6/30/2011. 685-5369 www.lockwoodfarm.blogspot.com
- **Fleur de list Florists, 26 E. Genesee St. -** 10% discount all regular priced merchandise. $50.00 discount on any wedding booked for 2011.

ATTN: Members listed above: If you would like to change or discontinue your discount please contact the Chamber office at 685-0552. Otherwise we will continue to print your offer as it is listed above.

CHAMBER MEMBER NEWS.....

The Skaneateles Chamber Family wishes to express its sincere condolences to the family of Chris Fesko. Chris lost her husband Rick in a farming accident on May 20th. Chris owns **On The Farm Discovery Center and Fesko Farms**.

The **Skaneateles Fire Department** reports their Annual Labor Day Celebration is on for Saturday and Sunday, September 3rd and 4th! Be sure to get your BIG MONEY TICKET to win $40,000!!!! www.skanvfd.com

The **Glen Haven Restaurant** will open for the season on May 27th. Plan to go down and welcome them back for another season and have a great dinner while you are there. 607-749-3779. Remember they don't take credit cards – so bring your cash or check book.

The First Presbyterian Church is looking for Soles4Souls. This is a charity that collects shoes from people like you. Since 2005, they have distributed shoes to people from over 125 countries, including Kenya, Thailand, Nepal and the United States. The First Presbyterian Church of Skaneateles is offering a simple way to donate your "gently worn" or new footwear to people in need. Most of our closets are filled with shoes we rarely wear. Instead of dropping the unwanted pairs in the trash, consider adding them to the collection box in the Sims Room (enter the side door of the church and look for the collection box), any time between Sunday, May 29th and Sunday, July 10th. The shoes will then be packed by volunteers from our Youth Sunday School Program. Soles4Souls accepts all types of shoes: athletic, running, dress, sandals, pumps, heels, work boots, cleats, dance, flip flops, even half pairs! They say they will hopefully match them up one day. Donations to defray the cost of shipping to warehouses, where they are sorted, before distribution, will ensure that the shoes collected will be on the feet of people in need.

The Skaneateles YMCA and Community Center is offering a new program called the Laker Leaders Club available to children ages 10-15 yrs, from July 11-August 25. Mondays & Thursdays, 1:30– 4:30 pm. Under the supervision of Lauren Ciraolo. The focus of the Laker Leader initiative will be to enhance personal growth and social skills. Participants will discover new skills and find new confidence while having fun! It will include a First aid course,Scuba try, and Fitness everyday. Certificate of completion awarded at conclusion of program. Mentoring Program
Fee: Skaneateles Y members $80, Public $120.

SKARTS – (Skaneateles Area Arts Council) says mark your calendars for Saturday, July 30th. Judy Collins is coming back to town for a concert and a meet and greet! SKARTS Is also sponsoring a free, community wide concert featuring the Dean Brothers on July 2nd at the Gazebo.

The Skaneateles Chamber office is selling Rotary Father's Day Pancake Breakfast Tickets. Stop in and buy yours today!! And while you are here…..Skaneateles Gift Certificates make great Father's Day Presents!

The Inn at the Finger Lakes was recommended as a destination of choice for a wine vacation in the Finger Lakes. The 2011 June Issue of *Better Homes and Gardens* featured the Inn's "Mighty Fine Wine" package for their lodging, breakfast, nightly wine tastings and self-guides wine tours.

The Routes 5 and 20 committee consisting of the Skaneateles Chamber, the Cayuga County, Ontario County, Livingston County, and Genesee County Tourism offices have done it again! This year they produced a mini map featuring all of the best places to EAT, (according to the locals) along Routes 5 & 20.

Top picks in the Skaneateles Area are: Doug's Fish Fry, Creekside Books and Coffee, The Sherwood Inn, Rosailie's Cucina, Willow Glen Café, Johnny Angels, and The Inn Between. Stop by the Chamber office and get your copy of this great map with all the great places to eat along Routes 5 and 20 from here to Batavia!

22 Jordan St. PO Box 199
Skaneateles, NY 13152

Many thanks to THE UPS STORE for the color copies in this month's newsletter!

The Chamber's Professional Services Committee invite you to:

The First in the Speaker Series Events

SOCIAL MEDIA – Beyond the HYPE Featuring Bob Thompson

Wednesday, June 15th
5:00 – 7:30 pm
At the
Skaneateles Country Club

See page 6 for all the details.

Sponsored by: Time Warner Business Class
Media Sponsor: WRVO FM.com

DOCK DAY is June 11th

The Chamber's Community Docks go in the north end of Skaneateles Lake on June 11th. **Work will begin at 9 am.** We should finish up no later than 2 pm, hopefully, earlier if all goes well.
Every pair of hands makes a big difference, so even if you can only come for an hour or two it would be greatly appreciated. Work boots or sneakers and work gloves are necessary for landwork. A wet suit is necessary if you are willing to work in the water. It is still pretty chilly!

Restaurants & Stores: as always, we appreciate your donations of food and beverage to keep our volunteers well fed. Thank you in advance for your generosity. (Many thanks to Cindy Griffith of Cindy Griffith Intuitive, and the Finger Lakes Chapter of ACBS for giving a $25 and $50 donation respectively to help defray dock day expenses. Thanks to Valentines for donating pizzas.)