



July/August, 2011

## NEWSLETTER

[info@skaneateles.com](mailto:info@skaneateles.com)

315-685-0552

### IT WILL BE A BUSY REST OF THE SUMMER!

*Staff up and get ready to make some \$\$\$*

*Events, events, events, visitors, visitors, visitors=SALES, SALES, SALES*

*We are in the heat of the summer and now is the time to capitalize on all the people visiting our town and village. Here is a snap shot of who will be coming to the Village over the next 3 weeks or so:*

- **July 21-23** – Skaneateles Curbstone Festival and Sidewalk Sales featuring live music on Thursday from noon-2 by Tom Barnes outside the Library; and the Finger Lakes Wind Quintet from 1-3 on Saturday on the porch of the Masonic Temple. The Jackman Twins magicians will roam the streets each day from noon-4 with their balloon art and magic tricks. Watch for a preview on Bridge Street at 10 am on Thursday, the 21<sup>st</sup>.
- **July 28** – Syracuse Symphony plays at Austin Park Pavilion at 7 pm.
- **July 29-31** – Antique and Classic Boat Show sponsored by M&T Bank. See page 5 of this newsletter for all the details.
- **July 29** - 650 bicyclists biking into town on the last stop of the Bon Ton Roulet. Camping out Friday night at Austin Park. Many staying for the weekend.
- **July 30** – Judy Collins Concert at Stella Maris in the evening, sponsored by SKARTS. A talk with Judy Collins at the Skaneateles Library on Saturday afternoon at 1 pm. Register for both events at [www.skarts.org](http://www.skarts.org)
- **July 31** – Rhythm, Blues and BBQ on lawn at the Sherwood Inn, 3-6pm
- **August 8 – Sept 3** – Skaneateles Festival begins month long concert series. August 8-12 surprise mini blast concerts every day. Go to [www.skantfest.org](http://www.skantfest.org) for the complete schedule.
- **Labor Day Weekend** – Skanraces and Firemen's Field Days!

### UPCOMING CHAMBER EVENTS

- July 19** –Jordan/Fennell Sign Committee, Joe's Pasta Garage, 11am.
- July 20** – Economic Development Committee, 3:30 pm, Chamber office.
- July 20** – Permanent Dock Committee, 5 pm, Chamber office.
- July 21-23** – Merchants' Curbstone Festival
- July 29-31** – Antique and Classic Boat Show Weekend
- July 19** – Professional Service Committee, at Vincent McCabe., 4 pm.
- August 1** – Boat Show wrap-up meeting, Sherwood Inn, 9 am
- August 5** – First Friday in Skaneateles, 6-9 pm.
- August 15** – Membership Council, Chamber office, 11 am.
- August 18** – Chamber Board Meeting, Joelle's, noon.
- August 19**– Citizen of the Year Committee Meeting, Chamber office, 9 am.
- September 2** – First Friday in Skaneateles, 6-9 pm.
- September 15** – Monthly Meeting,, Sherwood Inn, noon.
- October 6** – Business After Hours at Creamery and new Boat Museum, 5-7.

### 2011 Board of Directors

<b>President</b>	Pam Schoener
<b>Vice President</b>	Tom Blair
<b>Secretary</b>	Rita Drake
<b>Treasurer</b>	Tracie Barnes
<b>Past President</b>	Richard Pitman

#### Term Ends 2011

Mary Jane Fogerty  
Sandi Mulconry  
Elaine Slater-Kogler

#### Term Ends 2012

Anne Bishop  
Alain Castel  
John Logan  
Patty Keogan  
Lori Milne  
Joe Panzarella  
Randy Stockweather

#### Term Ends 2013

David Hunt  
Susan Greenfield Murphy  
Sarah Wiles

**Executive Director:** Susan Dove

**Administrative Specialist:** Candy Searing

**Customer Service Rep:** Linda Dwyer



**DO A HOT DEAL TODAY ON  
SKANEATELES.COM.**

**Only \$5.00 per week**

**Call the Chamber at 685-0552**

**Or login to [Skaneateles.com](http://Skaneateles.com)**

#### Mission Statement

Skaneateles is a uniquely charming place to live, work, and grow. The Skaneateles Area Chamber of Commerce; comprised of 400 businesses and individuals, works to promote the prosperity of its members, cultivate growth and economic development, and preserve the quality of life for the entire community.

# Skaneateles Chamber Welcomes New Members

**Plank Road Magazine** – Plank Road Magazine is a new regional, general-interest lifestyle magazine celebrating life in our corner of New York. With a specifically local focus, our content will make people feel good about where they live. Featuring award-winning writers, photographers, and designers, Plank Road Magazine will provide hours of repeated reading pleasure and is destined to remain on the coffee table or nightstand from issue to issue. Our premier edition is out and available locally at Creekside Books and Imagine and other regional outlets. We're working on our fall edition now, with a truly varied mix of articles including business, art, music, agriculture, outdoor recreation, food and more. Space reservation deadline is AUG 1. Contact Steve Simon at 315-727-8712 or [ssimon@plankroadmag.com](mailto:ssimon@plankroadmag.com). Visit us online at [www.plankroadmag.com](http://www.plankroadmag.com)

**Primary Technology Solutions, Inc.** – Primary Technology Solutions, is Central New York's newest computer sales and service company. Locally owned and operated by Paul Rodgers. Primary Technology Solutions, provides Virus & Spyware removal, Network setup, Computer repair, Computer setup, Data destruction, Date recovery (logical), Data Recovery (physical), 24/7 Emergency support. Primary Technology Solutions is a Member of Association of Computer Repair Business Owners. To contact Paul call (315) 217-1408, email [contact@pritechs.com](mailto:contact@pritechs.com), visit them online at [www.pritechs.com](http://www.pritechs.com)

**OhGoodyGoody.com** makes it easy to buy local gift certificates online. We connect online shoppers seeking gift certificates with unique independent merchants. Being an online advocate for the "Buy local" movement is what makes us tick. Our member merchants enjoy a hassle-free, cost effective way to bring in brand new gift certificate revenue from an untapped source, today's exploding online gift market. Visit [www.OhGoodyGoody.com](http://www.OhGoodyGoody.com)

**Solvay Bank** – Founded in 1917, Solvay Bank is the oldest independent commercial bank headquartered and operating in Onondaga County and is committed to providing its customers with the very best in financial products and customer service. Solvay Bank has a Main Office located at 1537 Milton Avenue in Solvay and seven branches conveniently located in Fairmount, Camillus, Liverpool, Cicero, North Syracuse, downtown Syracuse and Westvale. Solvay Bank also owns a full service general insurance agency, Solvay Bank Insurance Agency, Inc. The Solvay Bank Web site can be found at [www.solvaybank.com](http://www.solvaybank.com).

**Thistle Dew Shop** – Thistle Dew Shop is located at 31 Jordan Street between Bella Florist & Garden & Blue Danube. Owned by Elaine VanDingstee, the Thistle Dew Shop specializes in home décor, antiques, outdoor furniture, art. Hours: Monday – Saturday 10:30 AM – 6:30 PM (closed Tuesday) Sunday Noon – 5 PM. (315) 730-2078

***The Samaritan Center (Beach, Blues Barbecue) event** will be held Sunday, August 7th at Skaneateles Country Club. They are doing a special raffle using gift certificates (any denomination). If anyone is interested in donating items to their silent auction or donating a gift certificate(s), please contact Kathy Palmieri (685-3917). Many thanks to Bijou and the Skaneateles Bakery for stepping up and donating several gift certificates already!*

*Join in an Interactive Discussion with a Panel of Practitioners*

# Saving the Family Cottage

**Skaneateles Country Club**

**August 4<sup>th</sup> & 11<sup>th</sup> 5pm to 6:30**

RSVP [eileen.price@axa-advisors.com](mailto:eileen.price@axa-advisors.com)

## *Hear About Strategies to -*

- ◆ Plan for best outcomes for multi-generational ownership of camp, cottage or cabin.
- ◆ Create structure for managing, or decision making and financing expenses.
- ◆ Create a liability buffer between cottage and owners.
- ◆ Utilize Life Insurance to create an endowment to finance the camp.
- ◆ Decrease the estate tax impact by fractional ownership and title.

## **Contributing Professionals**

**Moderators/Financial Consultants** Lisa D. Miller and Eileen Price

**Estate Planning Attorneys** Marcy Robinson Dembs  
Charlene E. McGraw  
Sara Connell Brady

**CPA** Gloria Stootman Wristen

***Light refreshments served***

*For more information*

**womenwealthandwisdom.net or 315-559-1529**

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# BUSINESS AFTER HOURS

Call the Chamber at 685-0552, or e-mail [csearing@skaneateles.com](mailto:csearing@skaneateles.com) to make a reservation!  
Network, socialize, win door prizes!



## Business After Hours

SEPTEMBER AFTER HOURS IS OCTOBER 6<sup>th</sup> (really!!). 5-7 pm

Sponsored by: *The Skaneateles Historical Society and Blue Danube*

**Location:** The Creamery and New Boat Museum, 28 Hannum Street, Skan

Come see the brand new boat museum located at The Creamery. The addition is done, and this is an exciting new attraction in the Skaneateles area. Come mingle with your fellow Chamber members, enjoy beverages and appetizers while seeing Skaneateles history. Taste some of the great cheeses and offerings from Blue Danube which is located at 33 Jordan Street. This is a great example of 2 Chamber Members partnering to put on a great after hours. Hope to see you all there. Call the Chamber office and let us know you are coming. 685-0552.

**DOOR PRIZES:** Bring a door prize with you to help promote your business!

### UPCOMING 2011 AFTER HOURS:

**October 26, 2011** – Bob Eggleston, Architect – new office on Route 20 east of Skaneateles "The Trolley Building".

**November 22, 2011** – Dickens Kick-off Party

Please consider hosting an after hours in 2012 at your business. Or consider joining together with another business to host a joint business after hours. Twice the fun and half the work! Showcase your workplace, network with other Chamber members, and provide an informal atmosphere for Chamber members to get together!

## *Women Connecting in Business*

**First Wednesday of the month** PITCH (Monthly roundtable gatherings for women)

Custom Business Services Training Center, 360 Grant Ave. Networking 5:15 – 5:45 and Discussion 5:45 – 6:45. \$10.00 per person.

Registration required. Please call (315) 258-8780

**Thursday, July 21** WOMEN'S EVENT: SYRACUSE EVENT: Women TIES Syracuse Luncheon. "Let's Really Talk Money - Tips to Prosper Women Entrepreneurs" This special summer program is meant to gather women entrepreneurs together for a conversation on money. Enjoy a candid dialog with local financial experts Michelle Shauger and Allison Haslam of Primerica, two long standing and trusted Women TIES members, regarding money matters to help you strategically gain control of your business and personal finances. **Thursday, July 21, 2011, 1:30 a.m. - 2 p.m., Location:** [Justin's Grill, 6400 Yorktown Circle | East Syracuse, NY 13057](#). Register at [www.womenties.com](http://www.womenties.com).

## **BOAT SHOW IS COMING**.....officially sponsored by M&T Bank

Among the thousands of visitors to the Antique and Classic Boat Show in Skaneateles July 29-31 will be John Howard, of Pendleton, N.Y., who will be judging his 12th show in this Finger Lakes village. Howard, who is head of the judging committee for ACBS (Antique and Classic Boat Society) International, has judged shows for more than a dozen ACBS chapters in the United States and Canada. But the Skaneateles show is one of his favorites.

“The Skaneateles show is extremely well organized and nicely run,” says Howard, one of several judges for the show. “The boats are high quality, and there are a lot of unique boats—like the Penn Yan and the Lightning sailboat—that we don’t usually see outside central New York state. “The Skaneateles show is a pleasure to judge,” he says, noting he looks forward to it all year long. “I really enjoy the people, the setting, the community, even the drive in from western New York.”

The show, in Clift Park, features land and water displays of some 80 antique and classic wooden boats, ranging from mahogany runabouts manufactured by Chris-Craft, Hacker and Gar Wood in the early 1900s to launches, sailboats, canoes, rowing craft and race boats—many restored to their original condition.

It is organized by the Finger Lakes Chapter of the Antique and Classic Boat Society and the Skaneateles Area Chamber of Commerce Foundation (also known as the Skaneateles Foundation), and officially sponsored by M&T Bank. ([www.mtb.com](http://www.mtb.com)) M&T has been the proud sponsor of the boat show ever since they took over Partners Trust Bank, formerly Skaneateles Savings. The Show is proud and thankful to have M&T as their official sponsor. Stop by and meet the M&T staff at their table in the sponsor tent. Summit Auto has also stepped up as one of our major sponsors this year. Stop by and see some of their vehicles that can pull antique boats. [www.summitcars.com](http://www.summitcars.com).

Hours of the Show are 3 p.m. to dusk Friday, 9 a.m. to dusk Saturday and 8 a.m. to 3 p.m. Sunday. Admission is free, and the event is handicapped accessible. Judging of the boats, in 20 categories, takes place Saturday morning. Throughout the weekend, visitors to the show will cast their votes for the highly coveted People's Choice Award, sponsored by Doug’s Fish Fry, which will be presented at 2:30 p.m. Sunday.

### **Fun for the entire family**

“Our Antique and Classic Boat Show has become a tradition for exhibitors, families and visitors,” says Susan Dove, executive director of the Skaneateles Foundation. “With children’s activities, the boat parade, free concerts, historical tours—and shopping and dining opportunities afforded by the village’s unique boutiques, galleries and restaurants—there truly is something for everyone.” Activities throughout the weekend include:

- a performance by the Skaneateles Community Band, 7:30 to 8:30 p.m. Friday
- a display of antique model boats by the Syracuse Model Boat Club, 10 a.m. to 4 p.m. Saturday and Sunday
- a book-signing by noted boat historian Tony Mollica, 11 a.m. to 1 p.m. Saturday and Sunday at the registration tent. His books, on vintage boats and the Thousand Islands, will be for sale at the Ship’s Store.
- an opportunity for children to paint toy wooden boats, 11 a.m. to 3 p.m. Saturday
- guided tours by the Skaneateles Historical Society, starting at 11 a.m. and 12:30 p.m. Saturday and Sunday. \$10 per person, with proceeds benefiting the Historical Society.
- an a cappella performance by The Finger Lakes Chorus, the Geneva, N.Y., chapter of the Barbershop Harmony Society, noon to 3 p.m. Saturday
- the boat parade and fly-by, starting at 3 p.m. Saturday
- a cruise aboard the Judge Ben Wiles, for photographers and spectators, from 9 to 10 a.m. Sunday. Tickets are \$10 for adults, \$5 for children under 13 accompanied by an adult. The photo for this year’s boat show poster, by Lisson Photography, was shot at last year’s show during an impromptu photo shoot.
- a performance by the Soda Ash Six, noon to 3 p.m. Sunday

Throughout the weekend, raffle tickets will be sold for five big-ticket items, including a framed, three-dimensional water chart of Skaneateles Lake created by Lisa’s Chart Art of Webster, N.Y., and valued at \$1,000. Other prizes are a cocktail cruise for four aboard an antique boat, a dinner cruise for two aboard the Judge Ben Wiles, tickets to the Merry-Go-Round Playhouse, and a framed 2011 boat show poster. Tickets are \$5 each, three for \$10 or 10 for \$20. Tickets can also be purchased prior to the show at the Skaneateles Area Chamber of Commerce or Finger Lakes Photography, where the water chart is on display. Winners will be announced at the conclusion of the show, at 3 p.m. Sunday.

Can’t wait for the show? An antique boat is now on display at M&T Bank in the village. The 1954 Penn Yan Cartop was provided by Moravia resident Dick Curvin. Contributing sponsors of the Antique and Classic Boat Show are Summit Auto, the Sherwood Inn, Lisa’s Chart Art, Delmonico Insurance Agency, Doug’s Fish Fry, Hagerty Classic Marine Insurance, Moro’s Table, The Sailboat Shop, Adams & Son Insurance, Bluewater Grill & Sweetwater Café, cate&sally, Inn at the Finger Lakes, John’s Body Shop, Johnny Angel’s Heavenly Burgers, the Mandana Inn, Merry-Go-Round Playhouse, Mid-Lakes Navigation, Realty USA and Wirth’s Automotive. Media sponsors are Group M Communications, Time Warner Cable, Scotsman Press, the Skaneateles Journal and WRVO-FM. For more information, go to <http://www.skaneateles.com> or call the Skaneateles Area Chamber of Commerce at 315-685-0552.

## CHAMBER MEMBER SPOTLIGHT



## Skaneateles Lake Association, Inc.



**JOIN TODAY AT: [SkaneatelesLake.org](http://SkaneatelesLake.org)**

The **Skaneateles Lake Association, Inc. (SLA)** is a new simpler name (formerly the Tri-County Skaneateles Lake Pure Water Association, Inc.) but still the same organization. What does it mean to be a member of the lake association? It means you have committed to be a part of an organization of citizens concerned about Skaneateles Lake- maintaining it as a supply of pure water and keeping it clear for its beauty and enjoyment for all of us now and into the future! Membership does not come with a badge or pin, but only with the satisfaction that one has stepped up to the issues that might adversely affect the health of the lake.

We would like to thank everyone who has supported our **Milfoil Eradication Project** over the past four years. With all of your financial help we have been able to combat a serious threat to the Skaneateles Lake ecosystem. A long term solution to this problem is now within reach as we enter the maintenance phase in 2011.

The City of Syracuse Water Authority has not yet agreed to participate as a permanent funding source. Until this is achieved, annual funding for the maintenance of milfoil control will need to come from all of us who love and depend on the lake. I encourage everyone to **join the SLA**. With full participation we will be able to cover our anticipated expense for weed control and more through members' annual dues. In addition to Eurasian Milfoil, other invasive species such as Asian Clams will need to be monitored and hopefully kept out of the lake.

SLA will expand its mission and become a more comprehensive lake association-working to monitor issues critical to lake health, informing the community on these issues and serving as a coordinator when the community decides action is required. Already, a committee on the very important issue of **hydrofracking** has been established to help with the research required to understand its potential impact on our lake and environs.

Communication among all of us will be augmented by combining our websites into one which will be regularly monitored and updated @ **SkaneatelesLake.org**. E-mail will be used to regularly and expeditiously keep all members well informed and actively participating. Our first Newsletter was published this Spring and can be reviewed On-Line at the website. SLA has joined with lake associations representing the other lakes in the region to form the **Finger Lakes Regional Watershed Alliance**. This partnership will allow us to share information and join forces to address similar concerns on lake and watershed issues.

As our plans continue to evolve for the revitalized lake association we sincerely hope everyone understands the importance of such an alliance to help keep our lake **clear and pure!** Please begin by returning the membership form from the Website at [SkaneatelesLake.org](http://SkaneatelesLake.org) with the dues for 2011 or go to both join and pay online. Don't forget to include **your E-mail** address.



THANK YOU! After 88 days, 30,000 competitors, thousands of frames and millions of toppled pins, the United States Bowling Congress (USBC) Women's Bowling Championships has wrapped up at the Oncenter. As the world's largest sporting event for women, this event presented a huge opportunity for our region, and its success could not have been possible without the overwhelming support of the community.

Five years ago, the [Syracuse Convention and Visitors Bureau](#) (SCVB) led a team of seven community organizations through a national bid process to secure the 2011 USBC Women's Championships. Once they began arriving in April, it took the coordinated effort of many individuals, businesses and organizations to make this event a complete success, including a \$40 million impact on our local economy.

While here, the bowlers and their guests explored everything from prime shopping and restaurants, to wine tours in the Finger Lakes, to our picturesque villages, to museums and historical sites, and exciting excursions to the Turning Stone Resort and Casino. I want to thank and congratulate the SCVB for their integral role in ensuring the success of this event. Skaneateles saw lots of bowlers!

I also want to extend thanks to our members in the business community who rolled out the red carpet for our guests. This was a one-of-a-kind opportunity for the local business community to make a lasting impression that our region is a vibrant tourism destination, and show tournament organizers charged with selecting sites for future events what we can do. The Syracuse CVB is currently working on a bid for the Men's tournament in 2015.

### **EXCELLENT PROMOTION OF SKANEATELES THIS SUMMER on TV, RADIO and the INTERNET:**

- ✓ National radio broadcast for Tourism newscaster, Peter Greenberg live on July 9<sup>th</sup>. Taped the show at the Sherwood Inn in June. [www.petergreenberg.com](http://www.petergreenberg.com)
- ✓ Binghamton Channel, WBNG TV, aired a segment on Skaneateles on July 11<sup>th</sup>. Click here to see the broadcast. <http://www.wbng.com/news/video/On-the-Road-in-Skaneateles-125371248.html>
- ✓ Routes 5 and 20 promotion, of which Skaneateles is a part, was featured in Life in the Finger Lakes Magazine.
- ✓ 13,972 people visited Skaneateles.com from June 13-July 13, 2011

## **M2M MEMBER TO MEMBER DISCOUNTS M2M**

Here's how it works:

Call the Chamber or e-mail if you would like to give a discount to your fellow Chamber Members and their employees. Be specific about the discount you are offering: Every month in this newsletter a list of all "member-to-member" discounts will be published. **In order to get the discount, the member/employee must produce a copy of the newsletter which lists your discount.**

### **MEMBER DISCOUNTS: "Another benefit of membership in the Chamber!"**

- **Lootens Distributing** – receive wholesale price on items such as: car starters, DVD players and flat screen monitors, car stereos, and most 12 volt accessories, etc. For a complete list contact Lootens Distributing at 685-8816.
- **Cindy Griffith, Intuitive** - \$5 off a Psychic Reading with Cindy Griffith Readings can include: Psychic Tarot Cards, Tarot Numerology, Spirit Guide Readings and Energetic Evaluations. Cindy offers her readings at her office in Skaneateles or over the phone. Discount cannot be combined with any other special. To schedule an appointment or for more information, call Cindy at 315-685-8395, email at [Cindytarot@msn.com](mailto:Cindytarot@msn.com) or visit her website at [www.PsychicSupport.com](http://www.PsychicSupport.com)
- **Ice Hot Concepts** - We are pleased to offer the following discount to chamber members and their employees: 10% OFF Merchandise (includes Skates, Skating Apparel, Equipment, Accessories, and Gift Items). (excludes used skates, consignment items, skate sharpening, and lesson fees). 315-685-1678 visit [www.icehotconcepts.com](http://www.icehotconcepts.com) [robbyn@icehotconcepts.net](mailto:robbyn@icehotconcepts.net)
- **Joe Shannon's Clean Carpet** – offers a 10% discount on any carpet or upholstery cleaning. Gift certificates available. Call 315-523-0939 for a free estimate.
- **The UPS Store, 27 Fennell St., Skan** – 5% off UPS Shipping; 15% off b/w and color copies/prints, packaging, boxes, faxing and mailboxes.. 315-685-0155
- **Essential Health Solutions** - FREE gift for Chamber Members. Simply visit <http://www.looklivefeelbetter.com/specials.html>. 315-246-1638.
- **Imagine/Imagine That, 38 E. Genesee St, Skan** – 10% off on any regularly priced merchandise. 315-685-6263.
- **The Country Ewe, 18 E. Genesee St., Skan** - 10% off on any regularly priced merchandise. 315-685-9580.
- **Skaneateles Antique Center** - 10% off on any regularly priced merchandise. 315-685-0752.
- **Camillus Kayak Shop** - 10% off all Thule Car Rack Systems, 10% off all paddles in stock, \$50 off any Tahe Marine kayak in stock, and 20% off all PFD's in stock.
- **Vernak Farms Country Store, Borodino**– 10% off all gift baskets and deli trays. 315-673-9327.
- **Creekside Books and Coffee, 35 Fennell St., Skan** 15% off all merchandise in the bookstore only.
- **The Dealer Auto Sales, 816 W. Genesee St., Skan** – Full Auto & Truck Service. 10% service and repair courtesy discount. Clean, Quality, Southern Cars. \$100.00 off any auto or truck purchase. (Discount not valid on sale items) Over 28 years experience. 685-3921. 816 W. Genesee St., Skaneateles.
- **Inn at the Finger Lakes** – 15% off any room, any time. Free Breakfast Buffet (6-10 am) and Finger Lakes Wine & Beer Reception (5-7 pm). Ask for **Member to Member** and/or **Family & Friends** discount. Reservations: 253-5000. Address: 12 Seminary Ave, Auburn.
- **Clear Lakes Animal Wellness, 1661 E. Genesee St., Skan** – 10% off on your pets wellness exam. Call 685-2188 for an appointment. Mention the discount.
- **ECHO off the lake, One Studio Place (behind Doug's)** 10% off your purchase. (315) 685-9465
- **Lockwood Lavender Farm, 1682 West Lake Road, Skan** - \$5.00 off purchase of \$25 or more. Coupon expires 6/30/2011. 685-5369 [www.lockwoodfarm.blogspot.com](http://www.lockwoodfarm.blogspot.com)
- **Fleur de list Florists, 26 E. Genesee St.** - 10% discount all regular priced merchandise. \$50.00 discount on any wedding booked for 2011.

**ST. JAMES EPISCOPAL CHURCH HAS CHANGED THE DATE OF THEIR JUMBLE SALE. IT IS NOW AUGUST 27<sup>th</sup>!**

# CHAMBER MEMBER NEWS.....

The **Skaneateles Fire Department** reports their Annual Labor Day Celebration is on for Saturday and Sunday, September 3<sup>rd</sup> and 4<sup>th</sup>! Be sure to get your BIG MONEY TICKET to win \$40,000!!!! The Dean Brothers are scheduled to perform on Saturday, September 3<sup>rd</sup> at the Field Days. Music and Fireworks Sponsors needed. Please call Bob Gray or Sue Dove if you are able to help! [www.skanyfd.com](http://www.skanyfd.com). **VOLUNTEERS ARE NEEDED TO HELP WITH THE FIELD DAYS.** Call Paul Murphy at 685-3105 if you can donate an hour or two of your time! Kids over the age of 10 needed for the food stand too!

**The Skaneateles Festival** reminds all restaurants in the area to come up with a Festival Special. You let the Festival know what your special is and they will promote it and your business on their website at [www.skantfest.org](http://www.skantfest.org). Call the Festival today if you need more details. This is a free service of the Festival to provide concert goers with a complete experience when they come to Skaneateles! 315-685-7418. The Festival starts on August 8<sup>th</sup> and runs through September 3<sup>rd</sup>. IDEA: How about a special Festival dessert available to concert goers after the concerts??!!

**SKARTS** – (Skaneateles Area Arts Council) says mark your calendars for Saturday, July 30<sup>th</sup>. Judy Collins is coming back to town for a concert and a meet and greet! The concert will be held on the lawn at Stella Maris Retreat Center in the evening. The talk by Judy Collins will be at the Skaneateles Library at 1 pm. Space is limited to the first 100 people.

**The Inn at the Finger Lakes** was recommended as a destination of choice for a wine vacation in the Finger Lakes. The 2011 June Issue of *Better Homes and Gardens* featured the Inn's "Mighty Fine Wine" package for their lodging, breakfast, nightly wine tastings and self-guides wine tours. Book your next room at Inn at the Finger Lakes, call 253-5000.

**Skaneateles Historical Society** – presents "**champagne and sliders**" on August 27 from 3-6 pm at Thom Felicia's house. Event includes, champagne, sliders, auction, raffles, and live music including tours of Thom's home and a talk by Thom Felicia. This is a fundraiser for the Skaneateles Historical Society. Tickets cost \$60 before August 1, and \$75 thereafter. Call the Historical Society at 685-1360 to reserve your ticket.

**The Adworks** is pleased to announce the unveiling of its new website: [go-adworks.com](http://go-adworks.com). Adworks appreciates the opportunity to help customer like you promote your products and services.

**BALTIMORE WOODS** says SAVE THE DATE of September 18<sup>th</sup> from 4:30-6:30 pm at the Nature Center on Bishop Hill Road as Four of the Best Local Chefs go head to head. Selected participants act as sous chefs. You dine and Judge. Stephen Landon of Mirbeau, Ellen Leahy of bc, Joelle Mollinger of Joelle's, and Alicyn Hart of Circa will be participating. This event is in memory of Jean Graham and will raise funds for Baltimore Woods.

**THE JUDGE BEN WILES AND MID-LAKES NAVIGATION** celebrated 25 years of cruising on Skaneateles Lake on July 3<sup>rd</sup>. Get out on the Judge this summer! 315-685-8500!

**HAIRTIQUE** – is celebrating their 15<sup>th</sup> anniversary. Hairtique is located at 20 East Genesee Street and is having specials all month to commemorate the occasion. 685-7303.



**Skaneateles Journal** – congratulations to the Skaneateles Journal on their 5<sup>th</sup> year of covering news and events in Skaneateles. Pictured here is the staff giving away Sno-Kones before a Band Concert in the park. Watch for them at the Curbside Festival in front of 1<sup>st</sup> National Gifts, to get your free sno-kone!

Many thanks to the Journal, from the Skaneateles Chamber for their help in promoting all that is going on in the Skaneateles area, and encouraging the BUY LOCAL program!



22 Jordan St. PO Box 199  
 Skaneateles, NY 13152

**Many thanks to  
 THE UPS STORE for  
 the color copies in this  
 month's newsletter!**

**Boat Show  
 POSTERS on Sale at  
 the Skaneateles  
 Chamber of  
 Commerce for \$10  
 each!**

**NEW: 2011-2012  
 Boat Show Calendars  
 on Sale at the  
 Chamber office for  
 \$15.95.**

**RAFFLE TICKETS to  
 win one of 5 great  
 prizes also on sale at  
 the Chamber office. \$5  
 each, 3 for \$10, or 10  
 for \$20!**